BUYER CHECKLIST

6 Questions to Ask Before Choosing an ITAD Vendor

Use these with any provider you are considering—including Retire-IT. The goal is not to hear a better sales pitch. It is to understand how accountability actually works when your assets leave your control.

1 **Who, other than you, verifies that every asset arrived and was processed?**

Vendor's answer

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2 **How would a missing asset be detected, and how quickly would we be told?**

Vendor's answer

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3 **Is our inventory reconciled asset by asset, or only summarized by count or weight?**

Vendor's answer

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4 **If equipment is resold, how would we know we were paid for all of it?**

Vendor's answer

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5 **Who keeps the evidence, and could we produce it for an auditor, regulator, or counsel?**

Vendor's answer

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6 **Is the outcome independently verified, or is the provider verifying its own work?**

Vendor's answer

WHAT TO LISTEN FOR

Strong answers should identify a specific control, who performs it, what evidence is retained, how exceptions are investigated, and who is independent enough to challenge the result. If the answer depends mainly on trust, a certificate alone, or the provider checking its own work, keep asking questions.